

Wes Rogers

Vice President, CABA, Inc.

Wes Rogers has 28 years' experience in consulting and senior management positions with a variety of organizations. Wes has worked with hospital and physician owned health care organizations as a member of senior management and as a consultant to executive teams. This experience provides exceptional insights into the operations of insurance companies and the delivery of healthcare. Wes uses this detailed knowledge to more effectively analyze employee benefit plan performance, and more effectively negotiate contracts with insurers and plan administrators.

As a consultant, Wes's clients have included many mid-sized to large organizations in both the public and private sectors, including publicly traded and closely held companies; large municipalities; major universities; collectively bargained plans; and large public school systems. Wes seeks to understand each client's unique business needs and works to become an integral member of his client's team of professionals. He understands how to work collaboratively with actuaries, compensation consultants, and other financial and human resource professionals to develop comprehensive solutions to meet the business needs of his clients. His specific areas of knowledge and expertise include plan design and business strategy, underwriting and rate setting, regulatory and compliance issues, employee contribution policy development, specific Affordable Care Act (ACA) compliance strategies, RFP design and evaluation, and contract negotiations.

Wes has a great deal of experience developing effective compliance and workforce management policies for clients with complex employee positions. He has assisted colleges and universities analyze their workforce and specific employee positions in light of the ACA, and then worked closely with the client's legal counsel to develop ACA compliance policies that meet the special needs of those organizations.

Wes holds a Bachelor of Science degree in Mathematics.

Session Topic: The Patient Protection and Affordable Care Act (ACA) And its Impact on Higher Education.