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| Credit Analysis (C) | Managing Economic Development Organizations (E) |
| Business Retention and Expansion (C) | Entrepreneurship (E) |
| Community and Neighborhood Development (E) | Real Estate Development and Reuse (C) |
| Marketing (E) | Workforce Development (E) (C) CORE (E) ELECTIVE |

SATURDAY, APRIL 22, 2023	
8 A.M. – NOON	CEcD Exam Prep Course
NOON – 1 P.M.	LUNCH
1 – 5 P.M.	CEcD Exam Prep Course

SUNDAY, APRIL 23, 2023	
8 – 11 A.M.	CEcD Exam Prep Course
11:10 A.M. – 1 P.M.	Economic Development Ethics CEcD Exam Essentials Workshop
1:30 – 2:10 P.M.	WELCOME AND OPENING CEREMONY
2:15 – 2:55 P.M.	Orientation and Mentoring <i>Mandatory for first-time attendees</i>
3 – 4:50 P.M.	Credit Analysis
	Trends in Economic Development
5 – 7 P.M.	Credit Analysis
	Politics in Economic Development

MONDAY, APRIL 24, 2023	
8 A.M. – 5:30 P.M.	Credit Analysis
	B R E
	Community and Neighborhood Development
	Marketing

TUESDAY, APRIL 25, 2023	
8 A.M. – 5:30 P.M.	Credit Analysis
	B R E
	Community and Neighborhood Development
	Marketing

WEDNESDAY, APRIL 26, 2023	
8 A.M. – 5:30 P.M.	Managing EDOs
	Entrepreneurship
	Real Estate and Reuse
	Workforce Development

THURSDAY, APRIL 27, 2023	
8 A.M. – 5:30 P.M.	Managing EDOs
	Entrepreneurship
	Real Estate and Reuse
	Workforce Development



IMPORTANT THINGS TO REMEMBER

- **All times** are Pacific Time.
- **Break service** will be midmorning and midafternoon Monday-Thursday.
- **Lunch service** will be from noon to 1:30 p.m. Monday-Thursday, Saturday-Sunday for CEcD Exam Prep, and Sunday for Ethics or Primer attendees.
- **Attendance** is required for all classes to receive credit, and sign-up sheets will be circulated. Classes end Thursday at 5:30 p.m. Please make travel arrangements accordingly.
- **Wi-Fi** is free and accessible in all meeting and sleeping rooms at the hotel.
- **Mentoring** will be offered during lunch on Monday for first-time attendees, and on Tuesday for returning attendees. Your mentor will meet with you during the weeklong OU EDI sessions and is available via email throughout the year.
- **A Lunch and Learn** will be offered during lunch on Wednesday for all attendees who are interested. OU staff will email ahead of the Institute to provide topic-based sign-up sheets.
- **The Graduation Ceremony** will be held during lunch on Thursday.